

Reasons To Join SNIA



INFLUENCE

- ✓ Influence storage technologies important to the marketplace
- ✓ Amplify your vendor storage expertise and reputation
- Showcase individual storage expertise

COLLABORATE

- ✓ Participe in multi-vendor interoperability activities
- ✓ Gain insight into disruptive industry trends
- ✓ Form strategic alliance partnerships
- Develop relationships throughout the industry
- Actively participate in open standards development





LEAD THE INDUSTRY

- Educate on all things storage
- Drive standards development and adoption
- Align your strategic business objectives with industry standards

What SNIA Members Say

"SNIA is the organization for vendor-neutral storage advancements in the Industry."

"SNIA helps us pave the way for new

technology, benefiting

"SNIA gives us a voice in the storage industry"

"To be a leading storage vendor, we need to be a leader in SNIA"

> "SNIA helps my company build brand and thought leadership"



YEARS of **Standards** Cloud

- ✓ iSCSI
- Management
- Solid State
- Linear Tape File System Persistent Memory
- **Technical Positions INCITS ANSI Standards Standards** ISO **Standards**

SNIA-at-a-Glance



industry leading

organizations



3,500 active contributing

members



50,000 IT end users & storage pros worldwide

Learn more: www.snia.org

