

Financial Statements and
Report of Independent Public Accountant

For the year ended November 30, 2006

SNIA Annual Report 2006



SNIA

STORAGE NETWORKING INDUSTRY ASSOCIATION



The Storage Networking Industry Association

announces the

Annual Meeting of Members for 2007

will be held on

Sunday October 14, 2007

during

Storage Networking World Fall 2007

Dallas, TX USA

Table of Contents

Letter from the 2006 SNIA Chair	4
SNIA International	6
SNIA Education	9
Standards and Technology	10
Strategic Alliances	12
SNIA and End Users	13
Looking Ahead to 2007	14
Leadership	15
Financials	16
Member Companies	26

Letter from the 2006 SNIA Chair

Dear SNIA Members,

Throughout the year *Information Management* became the prevailing mantra of the storage industry and the Storage Networking Industry Association (SNIA). Our many programs and activities support the growing needs of member companies and organizations that must develop and implement new solutions to manage the ever growing amount of information to be stored, tracked, protected and preserved each year. As the 2006 SNIA Chairman, I am honored to share with you the many accomplishments of the SNIA over the year. We will highlight within this Annual Report our many programs as we aimed to add value for our member companies and the storage industry worldwide.

The SNIA continues to advance its specifications through the standardization process, with five specifications currently on the SNIA architectural track including the Storage Management Initiative specification (SMI-S), Disk Data Format (DDF) specification, Internet Small Computer System Interface (iSCSI) Management API (iMA) specification, Multipath Management API (MMA) specification, and eXtensible Access Method (XAM) specification. XAM, our newest program, gained Initiative status from the Board of Directors this year and is expected to become another pillar of activity within the SNIA. The XAM interface is intended to achieve interoperability, storage transparency and automation for information lifecycle management (ILM) practices, long-term records retention and information assurance (security). The development of standard metadata semantics is essential for the automation of ILM practices.

All of our technical work is the direct result of 17 SNIA technical work groups, the SNIA Technical Council, the SNIA Technology Center and countless SNIA volunteers. In December the long hours and hard work performed by the SMI-S related working groups paid off and SMI-S gained international standard status by the International Organization for Standardization (ISO) and International Electrotechnical Commission (IEC). This designation is expected to further accelerate the already widespread adoption of the standard by storage vendors and IT users in all markets worldwide.

Several key projects in 2006 included the third annual End User Council Survey, continued SMI-S Conformance Testing Program (CTP), the formation of Strategic Alliances with the ARMA and the Fibre Channel Industry Association (FCIA) and an increased focus on channel programs and membership. The expectation in the coming year is to expand end-user focused conference programs by further expanding the SNIA Storage Developers Conference, Enterprise Information World, Security Summits and offering SNIA Academies Worldwide.

Expanding the resources of the SNIA Technology Center was a focus for the SNIA this year. A new contributions-focused Technology Center Champions Program was launched with the goal of expanding the technical infrastructure of the Colorado Springs, Colorado USA facility. This program ensures that the latest technologies are implemented and used for the development of storage standards, interoperability testing as well as educational programs and solution demonstrations for Storage Networking World (SNW) conferences around the world. The contributed products housed at the SNIA Technology Center are a benchmark to drive the evolution of technology and allow the Center to showcase the most advanced storage networking technologies available today. In addition, SNIA India's Technology Center was officially opened in August 2006 and the SNIA China's Center continued to be a center for storage education programs for the region.



A full house during a SNIA Tutorial Session at Storage Networking World

Over the past year SNIA volunteers and staff have teamed up to deliver the largest educational opportunities ever offered in a single venue during Storage Networking World in the US. SNIA continues to empower the end user by offering 25% more SNIA tutorials than were offered in 2005, expanding to seven the number of SNIA Hands-On-Labs, establishing a new Solutions Center featuring demonstrations on "Information in Motion" and "Established and Emerging Standards and Solutions," and offering all four SNIA Storage Networking Certification Program exams as well as free Certification Preparation sessions. Many of these education programs were delivered at SNW Japan (January), SNW China (May), SNW Europe (September) and SNW Australia (September).

Our commitment to deliver the best educational opportunities to IT professionals at every point in their career and across the globe motivated the SNIA Education department to develop a methodology to help storage professionals provide best-of-breed certification and certification training offerings. In April 2006, a new worldwide Storage Networking Certification Program (SNCP) Curriculum Program was announced to ensure a standardized, SNIA-validated curriculum across a variety of training providers. Six leading training providers have received validation and are delivering courses across North and South America, Europe, India, and Asia-Pacific regions.

Storage and networking professionals around the world face common challenges in deploying and managing new and existing technologies, and the SNIA continues to reach out and help with education, collaboration and leadership in established regional affiliates and forums serving Australia/New Zealand, Canada, China, Europe, India, Japan and South Asia.

Along with the SNIA Board of Directors, I would like to thank everyone who contributed to the many projects and accomplishments of 2006, including the committee and workgroup volunteers, the committee chairs, the SNIA staff and the past and current SNIA leaders. I look forward to another productive year ahead with additional program expansion and a continued increase in membership and volunteer efforts.



Best regards,

A handwritten signature in black ink that reads "Wayne M. Adams". The signature is fluid and cursive.

Wayne M. Adams
2006 Chair, SNIA Board of Directors

SNIA International

2006 marks the SNIA Internationals' 5th year of worldwide member involvement and growth. SNIA International is healthy and continues to grow, increasing worldwide membership by 14% in 2006. An example of growth was the addition of SNIA India as an official SNIA Regional Affiliate this year. Celebrating this milestone, SNIA India grew its membership over 29% by the end of the year.

The highlight of the year culminated in December with the adoption of the SNIA's first International specification by the International Organization of Standardization (ISO). ISO adoption of the Storage Management Initiative Specification (SMI-S) was recognized early on by the People's Republic of China as an important milestone required for the future of storage management and storage networking adoption in this dynamic region. Requesting the SNIA make SMI-S an international standard, SNIA China, SNIA International and the SNIA Standards Committee joined forces and worked diligently to make internationalization of this important SNIA specification a reality. Adoption of SMI-S as an international standard will allow the management and adoption of storage networks to continue rapid adoption and growth.

International growth is also due in part to the increased number of activities and events hosted by SNIA Regional Affiliates throughout the World. Including the United States, the SNIA now hosts Storage Networking World (SNW) events in 6 regions attracting storage professionals and customers through premier educational and networking opportunities. In addition, SNIA Canada, SNIA China, and SNIA Europe embraced the SNIA Academies program and brought it to cities across Canada, the People's Republic of China and into Eastern Europe. SNIA China and SNIA Japan held similar SNIA Storage Education Seminars in their regions.

The following are 2006 highlights from a number of SNIA Regional affiliates around the globe:

SNIA Australia-New Zealand

Storage Networking World Australia was received extremely well by conference attendees who gained access to the latest SNIA education and training with tutorials, real-life industry case studies and analyst predictions. The 2006 conference reflected input from Storage Networking User Group (SNUG) Australia and featured leading Australian storage and data management experts and vendor technologists who were all focused on providing practical examples of recent industry developments.

The SNIA SNCP program, which launched in the spring, welcomed the first participating vendors to SNIA Australia-New Zealand (ANZ). This program is extremely valuable to SNIA Regional Affiliates because it provides a formal mechanism by which training vendors can validate compliance with SNIA SNCP objectives for their training courses delivered worldwide.

SNIA Canada

SNIA Canada was very active in promoting the SNIA activities to Canadian end users through many public relations initiatives and educational seminars. SNIA Canada provided "Information Lifecycle Management (ILM) Forums" modeled after the highly successful SNIA Academies program. ILM Forums were held in Toronto, Montreal, Calgary and Vancouver along with an IP Storage Forum in Halifax Nova Scotia. SNIA Canada will continue to play an active role in the Storage Networking Tour planned for 2007. The delivery of vendor-neutral SNIA tutorials is always welcome and popular across the Canadian region.

SNIA China

A Technical Advisory Committee (TAC) was established this year in China and is made up of technical experts and professors from around the region. The committee will focus on the development of storage technologies for the Chinese market and will also provide strategic guidance and support for the region. Educational opportunities were also expanded through the professional development program called "Storage from ABC to Professional," which delivers SNIA curriculum-based courses online. In just two months, over 200 students have taken advantage of this online training program. Additional educational opportunities were found at SNW China 2006, which was held in two separate locations in May. The first two days were held in Beijing with over 1000 attendees and the third day was held in Shanghai with attendees numbering 400 more. The conference combined exhibitions and on-site demonstrations covering trends in networked storage along with technical sessions, SNIA tutorials and a storage interoperability and solution demonstration.

SNIA Europe

Over the past year, SNIA Europe has increased its membership, bringing total membership to 88 organizations and individuals, spanning 16 countries, including Austria, Belgium, the Czech Republic, Denmark, France, Germany, Iceland, Israel, the Netherlands, Norway, Portugal, Spain, Sweden, Switzerland and the UK. SNIA Europe now has member representation in each of the Nordic countries, which was the result of a successful targeted expansion program by the SNIA Europe Scandinavian Committee. Recently, the committee was renamed the "SNIA Europe Nordics Committee" to reflect the geographic expansion.



Paul Talbut former Chairman of SNIA Europe received SNIA's Volunteer of the Year Award in 2006 for his dedication and commitment to SNIA programs worldwide.

SNW Europe was held in Frankfurt, Germany in September and embraced the theme "Enhancing the Value of your Storage Investments." Over 1,500 visitors, including 1,000 end users, media and analysts from around the world attended the two-day conference. A record 80 attendees participated in the popular Hands-On-Lab program, which provided a unique opportunity for a first-hand experience in three labs covering IP Storage, Storage Virtualization and Storage Management topics. The primary objective of the Hands-on-Labs is to enable each participant to apply the knowledge gained from SNW Europe tutorials with a "hands-on" experience showing how storage technologies can be applied in a real-world storage environment. In addition, SNIA Europe partnered with TSANet to develop a Solutions Center where attendees can discover how SNIA standards and specifications can improve interoperability and enable vendor choice. The Solutions Center included areas covering Data Management (including ILM and Data Protection), Storage Management (including SMI-S) and Infrastructure (including Fibre Channel, IP Storage, Extended SAN's and Wide Area File Services (WAFS).

Throughout the year, educational opportunities were offered through SNIA Europe Academy events held in Eastern European and Scandinavian cities. These one day Academy events focused on the key technology areas and issues facing storage professionals today. Topics included: "Positioning IP Storage Solutions alongside Fibre Channel"; "Unraveling the Myths Surrounding Information Lifecycle Management" and "Introducing the Latest Trends in Data Management in the IT Arena."

To aid in expanding communications throughout Europe, Storage Networking Times, a quarterly newsletter written by SNIA Europe representatives and independent industry analysts, was launched this year. The publication has already proven to be a key resource for all EMEA IT professionals involved in storage and data management.

SNIA India

The Indian market for storage is growing faster than most other markets due to the increased presence of global storage vendors, systems integrators and storage professionals. As a result, storage networking is a key focus in the region and the driver for establishing a formal relationship with the SNIA. In August, a delegation of the SNIA Board of Directors traveled to Bangalore, India to welcome SNIA India to their new role as a self-governing Regional Affiliate of the SNIA. SNIA India boasts a growing membership of more than 60 storage vendors, channel members, end users, institutions and individuals. Already active in five major Indian cities, SNIA India has initiated the development of a SNIA Storage Lab in Bangalore located at the Indian Institute of Information Technology Bangalore (IIITB). The SNIA has also trained over 350 industry professionals throughout India over the past two years. Plans are also in the works for a SNIA Technology Center Champions program in India to increase their resources and to support a broadened set of vendor-neutral technical programs in the SNIA India Storage Lab.

SNIA Japan

SNW Japan successfully concluded with over 1,100 participants gathering in Tokyo. The one-day conference included eight SNIA tutorial sessions on business continuity, data protection, SAS, ILM, IP Storage, security, storage management and storage virtualization. Nine SNIA member companies and five Japanese Data Storage Forum member companies participated in the SNIA Interoperability Lab. A highlight of the lab was an innovative remote connection demonstration including the SNIA Technology Center in Colorado USA, the SNW Japan site and a Fujitsu facility in Japan. The demonstration of SNIA's SMI specification capabilities featured remote discovery of SMI compliant devices in Colorado USA, as well as in a heterogeneous network on the show floor.



Hiroshi Yoshida (center), Chair Emeritus of SNIA Japan and SNIA International Chairman is pictured here with Larry Krantz (left) and Vincent Franceschini (right). Yoshida-san was a founding member of SNIA Japan and has been a contributing member of the SNIA since 1999. He was awarded at SNW for his outstanding contributions to SNIA International.

SNIA South Asia

SNIA South Asia, which includes members from Indonesia, Malaysia, Philippines, Singapore, and Thailand, is working to educate end users, developers and value-added resellers on 21st century technologies like ILM and storage management. Membership continues to grow along with demand for keynote speakers from those who can cover storage networking technologies at events in the region. In addition, awareness was built throughout the year with contributed articles published in approximately 10 local publications. Expanding educational opportunities is a key goal for the coming year. To accomplish this, SNIA South Asia is working with a number of training institutions to deliver SNIA curriculum-based courses, and to date, over 400 students have been educated through this cooperative program. In addition, a delegation of SNIA Board members visited Singapore during their visit to the region and participated in a SNIA South Asia press conference and board meeting.

SNIA Education

Expanding training options for storage professionals worldwide was a major goal for the SNIA Education department in 2006. One of the ways this goal was achieved was by developing a methodology to help storage professionals navigate the wide variety of training offerings. Advancing a career means staying on top of advances in new technologies, products and solutions. Consequently, storage professionals looking to further their skills increasingly rely upon programs like the vendor-neutral SNCP program. In addition, the SNIA Certification Program is garnering further recognition in the industry through certification partnerships with major storage vendors, including Network Appliance, McData, Hitachi Data Systems, Cisco, EMC, and Hewlett-Packard. In April 2006 a new SNCP curriculum program was announced establishing a quality benchmark that allows training providers to validate their courseware against the objectives of the SNIA SNCP. Six leading training providers, offering courses across North and South America, Europe, India and Asia-Pacific, submitted courseware and received validation that learning objectives required for the SNIA certification exams were met. Since demand continues to grow among the IT community for certification, a standardized, SNIA-validated curriculum across a variety of training providers expands the opportunity for storage professionals to become certified in the SNIA SNCP.

SW Worth (left), former SNIA Tutorial Volunteer Chair, recognized for his outstanding service by Nancy Clay (center), SNIA Tutorial Program Manager and Ralph Luchs (right), SNIA Education Director.



Currently, SNIA offers five credentials, including the SNIA Sales Qualified Sales Professional (SQSP), SNIA Certified Professional (SCP), SNIA Certified Systems Engineer (SCSE), SNIA Certified Architect (SCA), and SNIA Certified Storage Networking Expert (SCSN-E). To date there have been over 2,300 certification exams administered worldwide. During SNW USA in April 2006, almost 100 certification

exams were delivered. In addition, the SNIA expanded its highly successful SNIA Tutorials and Hands-on-Lab programs at SNW events worldwide in 2007. In the USA alone almost 100 SNIA Tutorial sessions were delivered and over 500 end users participated in vendor-neutral hands-on exercises on many of the most popular issues facing today's storage networking professionals.

SNIA Standards and Technology

Through the work of SNIA's Technical Council, Technical Working Groups (TWGs), Standards Committee and Forums, the SNIA made significant progress developing and promoting a number of technical specifications in 2006. Two key milestones were reached toward the end of the year:

- In October, the SNIA charter was extended to include the development of software that will help vendors jump-start their product implementations supporting the SNIA developed Standards. Consistent implementations of standards reduce vendor interoperability work, and speed the delivery of standards-based commercially available solutions.
- In November SMI-S was designated an International Standard by the International Organization for Standardization (ISO) and International Electrotechnical Commission (IEC). This designation is expected to further accelerate the already widespread adoption of SMI-S by storage vendors and IT users worldwide.

"SNIA is a crucial storage industry standards body in China, and with the ISO standardization of SMI-S, our position as a leader in storage technology standards has been solidified. The promotion of SNIA standards, including SMI-S, is one of our primary goals for 2007. We believe that the ISO standardization will speed up the adoption of SMI-S in China in the coming year as more end users continue to realize the benefits it can bring to their storage management strategies."

- Le Zhang, Chair of SNIA China

Storage Management

The adoption of SMI-S as an ISO/IEC International Standard shows continued progress toward the establishment of standards that benefit end users by increasing interoperability. SMI-S version 1.0.3 is now called ISO/IEC 24775. The SNIA continues to expand SMI-S capabilities in an effort to meet global IT users' needs for rapidly evolving storage technologies. For example, support for such storage capabilities as host-based controllers, storage enclosures, file system quotas, volume protection and consistency management for snapshot and replication management are all expected to be included in future releases of the SMI-S standard. A revised version of the SMI-S specification, designated version 1.1, was submitted to INCITS and is expected to complete ANSI qualification in 2007. Additionally, SMI-S versions 1.2 and 1.3 are well underway.

Success of the SMI-S standard is reflected in almost 500 products from over 27 SNIA member companies having implemented the standard and achieved certification of conformance to the standard under the SNIA Conformance Testing Program (CRP). The SNIA CTP program began the second phase of client testing for SMI-S v1.1 enabled clients during 2006. This phase tests "active management" features of the specification. On the SMI-provider side, development activities took much of the year to prepare for the testing activities associated with SMI-S v.1.2.

The SNIA's US Technology Center hosted nine, week-long "plugfest" events for the continued development of SMI-S version 1.2. Engineers from the nearly 40 member companies of the SMI Lab participated to refine the broader feature set of the new specification.

Global enterprises are deploying storage networks in increasingly large numbers to support their worldwide infrastructure, and SMI-S is allowing users to centrally manage their multi-vendor, multi-geography networks through a standard interface.

"All over Europe the need to implement a storage strategy is rapidly growing in light of both governmental directives and business requirements. ISO standardisation of SMI-S will provide many end users with the confidence to embrace the latest storage technologies safe in the knowledge that their investments will ultimately support their organisations now and in the future."

- Juergen Arnold, Chair of SNIA Europe

Management Frameworks

A new Technical Working Group (TWG) focused on Management Frameworks (MF) was formed in 2006 and is dedicated to developing and defining standard APIs for common components of management clients. The MF TWG will act as an organizing and coordinating entity for the SNIA's MF efforts, working to define and develop standards for enterprise level services necessary for the management of storage providers and clients as well as related infrastructure. The MFTWG is expected to produce a reference architecture in 2007, followed by a comprehensive management framework specification in early 2008.

IP Storage

The SNIA's efforts to develop standards for IP storage made significant advances on two fronts during 2006. The IP Storage Technical Working Group first approved version 1.0 of the iSCSI Management API (iMA) and then completed the submission process to INCITS. iMA is expected to become an ANSI standard in 2007.

Multi-path Management

The Multipath Management API (MMA) version 1.0 was approved as ANSI standard INCITS 412. MMA was developed by the Host Technical Working Group (TWG), which is chartered to serve as a center of technical activity related to management of storage hardware and hardware-enabling software associated with hosts.

Data Structures

The SNIA made progress in 2006 on two standards that address data structures. The SNIA Common RAID Disk Data Format (DDF) TWG completed work on version 1.1 of the DDF specification and is currently working on version 2.0. The DDF TWG is chartered to develop a standard methodology for representing the data structures that contain information describing how data is distributed across the drives in a RAID group.

The ever-growing complexity of owning and managing data objects has become insurmountable with conventional approaches based on discrete, and often competing, management processes. The eXtensible Access Method (XAM) addresses this complexity in an interface specification that defines a standard access method between "consumers" (applications and management software) and "providers" (storage systems) to manage fixed content. XAM abstracts the access method from the storage, annotating objects with metadata that allows the management of information at a semantic level. This connection allows policies to make intelligent decisions about the management of objects without referring back to the application. In late 2006, the Fixed Content Aware Storage (FCAS) TWG made significant progress in creating the XAM API specification. In conjunction with the newly formed XAM Initiative, the specification is expected to be ready for adoption by storage, application and operating system vendors in 2007.

Other Technical Developments Expected in 2007

The pace and progress of standards development is expected to accelerate in 2007 with several new or revised standards expected to be completed. In addition to the progress on SMI-S, DDF and XAM, several other SNIA Technical Working Groups are working on specifications that are expected to emerge, including:

- The XAM SDK TWG has formed with a goal to produce a reference implementation and Software Developers Kit (SDK) for the XAM API. This is the first Technical Working Group approved with a software charter according to the new governance documents approved by the membership in 2006.
- A new File Area Network (FAN) Task Force is expected to result in the formation of one or more development projects in the area of standards for File Area Networks.

Strategic Alliances

In 2006, the SNIA Strategic Alliances Committee (SAC) continued its efforts to raise IT industry awareness about the progress, advantages and objectives in the storage industry. As a means to advance the adoption of data storage solutions across all business and technology boundaries, the SAC engaged in fruitful collaboration with a network of allies to help SNIA comprehensively address IT users' requirements. These organizations include ARMA International, the authority on managing records and information, the Fibre Channel Industry Association (FCIA) and the Enterprise Grid Alliance (EGA), now merged in the Open Grid Forum (OGF). These relationships complement the already active collaboration with the Distributed Management Task Force (DMTF) for our Storage Management Initiative. The SAC will continue in 2007 to leverage these allies and foster new ones to help SNIA fulfil its mission.



The SNIA launched the new "Breakfast with the TC" session at SNW in Orlando, to provide end users with direct access to SNIA's Technical Council members.

SNIA and End Users

The SNIA End User Council (EUC) consists of customers interested in advancing the development of storage networking technology and solutions. The EUC and the SNIA collaborate regarding their shared storage industry requirements and goals.

Membership in the EUC is complimentary and open to all IT professionals who use and manage storage and networking environments. In November 2006, 215 end-users were members of the EUC, an increase of over 30% from the previous year. More information on the EUC can be found at their website www.snia.org/euc



End User Council Chair, Wendy Betts of Hewitt Associates, leads a discussion during an End User Council Town Hall Meeting.

The EUC supported SNW activities in 2006 in a variety of ways including the presentation of the third end user survey, titled "Focus on Interoperability." This year's survey looked to identify the causes and effects of interoperability. In addition, EUC members served as theme leads and instructors at the increasingly popular Hands-On-Labs, which were filled to capacity and received high marks from end user attendees. The "Voice of the End User" Track at the spring and fall SNW conferences, featured presentations from IT professionals worldwide on a variety of storage and networking topics and the popular "Town Hall Meetings" were conducted live so that conference attendees could freely share experiences and learn about storage and networking topics. These discussions continue online during monthly calls.

In an effort to actively influence the storage networking industry to develop storage networking solutions that solve real end user business problems, EUC members actively participated in many workgroups and committees, including:

- SNIA Conformance Testing Program (CTP)
- SNIA Data Management Forum
- SNIA SMI Committee
- SNW Interoperability and Solutions Demo Steering and Infrastructure Committees
- SNW Interoperability Solutions Demo and Hands-On-Lab Team
- Storagenetworking.org - Technical User Advisory Board
- SNIA Technical Council Roadmap Core Team
- SNIA-ARMA Relationship Committee

The EUC has embraced its mission to benefit both end users and developers of storage networking technology.

- ***End users benefit within the EUC by sharing ideas and participating in a number of programs designed to provide in-depth information on current and future storage networking technologies and solutions.***
- ***SNIA industry members benefit from a broader exposure to the customer base and its needs and accurate definition of end-user requirements and priorities to accelerate the development of features and functionality that meet customer needs.***

Looking Ahead to 2007

The significant achievements of 2006 were hallmarks of the many established programs that have helped make the SNIA an integral part of the storage industry. We continue to grow a trusted collaboration network for standards and technology developments related to the storage industry. Looking ahead to 2007, we want to celebrate and leverage all of our great accomplishments, along with highlighting and addressing the new challenges facing our industry. As such, activities like our education and certification (SCNP) programs, the Storage Management Initiative and the Storage Networking World conference remain at the forefront of our priorities.



As new and improved technologies have emerged, new business and IT challenges have also arisen for end users. IT professionals continue to embrace and leverage new technologies and best practices, but they are looking for improved solution integration and ease of use to assist in addressing business priorities. The SNIA recognizes that data storage solutions need to become more integrated into the larger data center framework so that IT can improve its information-based management practices. In 2007, the SNIA will explore new opportunities around technical and educational activities, which we believe will actively contribute to the extended mission of the Association. Such activities include the Enterprise Information World conference, the XAM Initiative, the Storage Security Industry Forum and progress on the Management Frameworks Initiative.

While strengthening our current set of programs, our efforts will also be focused on reaching out to higher levels of the enterprise and raising the value of storage in the data center – for the benefit of the end user. In addition to developing new activities in SNIA, we will promote collaboration beyond the traditional pure storage scope and continuing to accelerate our worldwide reach. We recognize that important industry trends impacting the storage industry often happen at the local level.

Join us as we look forward to 2007 and the celebration of our 10th anniversary. We will continue to rely on the creativity and contributions of our members to help propel us into the future.

Best regards,

A handwritten signature in black ink that reads "Vincent Franceschini".

Vincent Franceschini
2007 Chair, SNIA Board of Directors





2006 SNIA Board of Directors
Back Row Left to Right:
Matt Brisse, Julie Ryan, David Thiel, Vincent Franceschini, James Geronaitis,
David Dale, Ray Dunn, Skip Jones, Wayne Adams, Tom Hammond-Doel.
Front Row, Left to Right:
Robin Glasgow, Brad Bickford, Phil Mills, SW Worth, Norio Hasegawa



SNIA Technical Council members
Back Row Left to Right:
Mark Carlson, Ken Wood, Jim Williams, David Thiel,
Front Row Left to Right:
Steve Wilson, Alan Yoder, Steve Hand, David Black

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STORAGE NETWORKING INDUSTRY ASSOCIATION
FINANCIAL STATEMENTS AND
REPORT OF INDEPENDENT PUBLIC ACCOUNTANT
FOR THE YEARS ENDED NOVEMBER 30, 2006 AND 2005

Board of Directors
Storage Networking Industry Association
San Francisco, California

We have audited the accompanying statements of financial position of Storage Networking Industry Association (a California nonprofit organization) as of November 30, 2006, and the related statements of activities and cash flows for the year then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audit. The financial statements of Storage Networking Industry Association as of November 30, 2005, were audited by other auditors whose report dated March 3, 2006, expressed an unqualified opinion on those statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the November 30, 2006 financial statements referred to above present fairly, in all material respects, the financial position of Storage Networking Industry Association as of November 30, 2006, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

McCahan, Helfrick, Thiercof & Butera
Accountancy Corporation

San Jose, California
February 27, 2007

**Storage Networking Industry Association
Statements of Financial Position
November 30, 2006 and 2005**

ASSETS

	2006	2005
Cash and Cash Equivalents	\$ 169,852	\$ 486,279
Investments	3,112,214	3,184,071
Accounts Receivable – Membership	747,523	352,411
Accounts Receivable – Other	209,705	250,000
Property and Equipment - Less Accumulated Depreciation of \$239,606 and \$87,613	358,313	192,025
Other Assets	32,642	6,982
Total Assets	\$ 4,630,249	\$ 4,471,768

LIABILITIES AND NET ASSETS

Liabilities:

Accounts Payable	\$ 372,363	\$ 439,118
Deferred Revenue	577,517	128,419
Accrued Expenses	112,018	60,504
Total Liabilities	1,061,898	628,041

Net Assets:

Unrestricted:

Designated by Board of Directors - For Regional Affiliates and Forums	307,257	442,716
For Operating Revenue	2,200,000	2,200,000
Undesignated	1,061,094	1,201,011
Total Unrestricted	3,568,351	3,843,727
Temporarily Restricted	0	0
Permanently Restricted	0	0
Total Net Assets	3,568,351	3,843,727
Total Liabilities and Net Assets	\$ 4,630,249	\$ 4,471,768

See accountant's report and accompanying notes

Financials

Storage Networking Industry Association Statements of Activities and Changes in Net Assets For the Years Ended November 30, 2006 and 2005

	<u>2006</u>	<u>2005</u>
Unrestricted Net Assets:		
Support and Revenue:		
Memberships and Forums	\$ 1,866,065	\$ 2,248,166
Storage Networking World and Other Events	1,619,851	1,611,005
Contributions	1,122,690	0
Administrative Fees	152,247	230,243
Technology Center	884,772	915,196
Sponsorships	382,203	280,037
Investment Income	170,864	94,170
Other	144,584	35,820
Total Unrestricted Revenues	<u>6,343,276</u>	<u>5,414,637</u>
Expenses:		
Program Services:		
Technology Center	1,048,418	155,081
Marketing Committee	477,560	424,910
Data Management Forum	463,999	384,224
Interoperability Committee	367,532	506,428
Storage Management Forum	427,505	550,672
SMI Committee	146,899	213,557
Education Committee	203,615	254,887
Storage Developers Conference	130,399	116,340
Conference Committee	117,063	47,735
IP Storage Forum	97,395	173,499
Storage Networking World	84,881	68,771
Technical Council	68,229	43,387
Development Operation	46,869	0
SSI Forum	30,401	25,234
Other	16,877	6,946
Membership Committee	14,603	26,390
Total Program Services	<u>3,742,245</u>	<u>2,998,061</u>

See accountant's report and accompanying notes

**Storage Networking Industry Association
Statements of Activities and Changes in Net Assets
For the Years Ended November 30, 2006 and 2005**

	<u>2006</u>	<u>2005</u>
Unrestricted Net Assets (Continued):		
Expenses:		
Supporting Services:		
General and Administrative Expenses:		
Salaries and Related Expenses	2,180,814	1,885,107
Operations	646,390	608,976
Board of Directors	<u>49,203</u>	<u>22,455</u>
Total Supporting Services	<u>2,876,407</u>	<u>2,516,538</u>
Total Expenses	<u>6,618,652</u>	<u>5,514,599</u>
Changes in Unrestricted Net Assets	(275,376)	(99,962)
Changes in Temporarily Restricted Net Assets	0	0
Changes in Permanently Restricted Net Assets	<u>0</u>	<u>0</u>
Decrease in Net Assets	(275,376)	(99,962)
Net Assets - Beginning	<u>3,843,727</u>	<u>3,943,689</u>
Net Assets - Ending	<u>\$ 3,568,351</u>	<u>\$ 3,843,727</u>

See accountant's report and accompanying notes

Storage Networking Industry Association
Statements of Cash Flows
For the Years Ended November 30, 2006 and 2005

	<u>2006</u>	<u>2005</u>
Cash Flows from Operating Activities:		
Decrease in Net Assets	\$ (275,376)	\$ (99,962)
Adjustments to Reconcile Net Assets to Net Cash		
Provided by Operating Activities:		
Depreciation and Amortization	152,481	39,839
Unrealized (Gain) Loss on Investments	(31,716)	50,719
Realized Gain on Investments	(5,756)	0
(Increase) Decrease in Operating Assets:		
Accounts Receivable	(395,112)	(59,748)
Other Receivables	7,653	44,744
Prepaid Expenses	6,982	(5,882)
Increase (Decrease) in Operating Liabilities:		
Accounts Payable	(66,755)	(1,780)
Accrued Liabilities	51,514	40,530
Deferred Revenue	449,098	(117,822)
Total Adjustments	<u>168,389</u>	<u>(9,400)</u>
Net Cash Used by Operating Activities	<u>(106,987)</u>	<u>(109,362)</u>
Cash Flows from Investing Activities:		
Cash Payments for the Purchase of Property and Equipment	(28,079)	(94,649)
Donated Property and Equipment	(290,690)	0
Proceeds from Investment - Net	109,329	(119,639)
Net Cash Flows Used by Investing Activities	<u>(209,440)</u>	<u>(214,288)</u>
Cash Flows from Financing Activities	<u>0</u>	<u>0</u>
Net Decrease in Cash and Cash Equivalents	(316,427)	(323,650)
Cash and Cash Equivalents, Beginning of Year	<u>486,279</u>	<u>809,929</u>
Cash and Cash Equivalents, End of Year	<u>\$ 169,852</u>	<u>\$ 486,279</u>

Supplemental Disclosures of Cash Flow Information:

No payments were made for taxes or interest during the fiscal years ended November 30, 2006 or 2005.

See accountant's report and accompanying notes

**Storage Networking Industry Association
Notes to Financial Statements
November 30, 2006 and 2005**

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization:

Storage Networking Industry Association was incorporated on December 22, 1997 under the corporate laws of the State of California.

Purpose and Operations:

Storage Networking Industry Association (The Organization) is a United States of America based trade association engaged in the promotion, growth, and development of storage networking systems and technologies throughout the world. The Organization provides education, training, and market information to companies in the field of storage networking technologies as well as developing standards, specifications, and infrastructure. The Organization also acts as a referral and information network for such companies.

Basis of Accounting:

The accompanying financial statements have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables, and other liabilities. The Organization maintains its accounting records on a fiscal year commencing on December 1.

Revenue:

Revenues are derived primarily from annual membership fees, sponsors, special events, contributions, and trade shows. Membership fees are recognized over the period to which the dues relate. New membership fees are recognized over a fiscal year beginning on the date of membership. Funds from events and trade shows are recorded as they occur. Revenue from events is recorded at the net amount received from the entity coordinating the event. The Organization offers voting memberships to companies depending upon sales volume. Storage technology companies with an annual sales volume over five hundred million dollars are eligible for a large membership whereas companies with sales volume over ten million dollars are eligible for a medium voting annual membership. The Organization also has membership categories for technology companies, channel companies, IT departments of any company (end users), individuals, and non-profits.

**Storage Networking Industry Association
Notes To Financial Statements
November 30, 2006 and 2005**

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Cash and Cash Equivalents:

For the purposes of the statement of cash flows, the Organization considers all unrestricted highly liquid investments with maturities of three months or less at acquisition to be cash equivalents.

Allowance for Doubtful Accounts:

The Organization provides an allowance for doubtful accounts based on management's assessment of the collectibility of existing specific accounts. Management considers accounts receivable to be fully collectible; accordingly, no allowance for doubtful accounts is required.

Investments:

Investments are composed of money market funds, mutual funds, government bonds, and certificates of deposit and are carried for fair value.

Depreciable Assets:

The Organization owns various property and equipment which is located at their administrative office in San Francisco, California and their technology center in Colorado Springs, Colorado. These assets are carried at cost or, if donated, at the approximate fair value at the date of donation and depreciated over the estimated useful lives on the straight-line method. Major items and betterments are capitalized; minor items and repairs are expensed as incurred.

Use of Estimates:

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Donated Services:

A portion of the Organization's functions and activities is conducted by unpaid volunteer officers and committees. The value of this contributed time is not reflected in the accompanying financial statements since the volunteer time does not meet the criteria for recognition under SFAS No. 116, Accounting for Contributions Received and Contributions Made.

**Storage Networking Industry Association
Notes To Financial Statements
November 30, 2006 and 2005**

NOTE B - INCOME TAXES

The Organization is exempt from Federal Income Tax under Internal Revenue Code Section 510(c)(6) and from California State Tax under Revenue and Taxation Code Section 23701(e). The Organization complies with other Internal Revenue reporting requirements regarding contributions received, payroll transactions, and payments to independent contractors.

NOTE C - UNINSURED CASH BALANCES

The Organization maintains cash balances at financial institutions located in the state of California. Accounts at these institutions are secured by the Federal Deposit Insurance Corporation to a maximum of \$100,000. Uninsured balances were approximately \$253,000 at November 30, 2006 and \$386,000 at November 30, 2005.

NOTE D - INVESTMENTS

Investments are composed of money market funds, mutual funds, government bonds, and certificates of deposit. These investments, which are governed by an investment policy dated March 23, 2006, have a cost basis of \$3,080,491 and \$3,309,025, and a fair value of \$3,112,214 and \$3,184,071 as of November 30, 2006 and 2005, respectively.

The following summarizes the investment return and its classification in the statement of activities for the years ended November 30, 2006 and 2005:

	<u>2006</u>	<u>2005</u>
Interest and dividends	\$133,392	144,888
Unrealized gains (losses)	31,716	(50,718)
Realized gain	5,756	0
Total investment return	<u>\$170,864</u>	<u>\$ 94,170</u>

NOTE E - DEFERRED REVENUE

The Organization offers annual voting and non-voting memberships to companies and individuals. The membership term begins upon the invoice date and continues for a period of one year. Income from membership dues is recognized over the period to which the dues relate. The portion that covers the period subsequent to the end of the Organization's fiscal year is recorded as deferred revenue on the Statement of Financial Position.

**Storage Networking Industry Association
Notes To Financial Statements
November 30, 2006 and 2005**

NOTE F - OPERATING LEASES

On January 1, 2004, the Organization entered into a five-year operating lease expiring on December 31, 2008 for its administrative offices located in San Francisco, California. The initial annual base rent on the premises is \$37,335, payable in monthly installments of \$3,111.25 each. The base rent increases by approximately \$983 each year during the term of the lease. In addition to the base rent, the Organization pays as additional rent its share of the annual operating expenses, insurance expenses, utility expenses and tax expenses that are in excess of the total of those expenses for the base year. The base year is 2004.

The Organization leases a facility and various personal property located in Colorado Springs, Colorado for use as a technology center. The operating lease, which has an initial term of six years expiring on January 31, 2007, has been amended to provide three successive options to extend the term of the lease for one year each. Annual lease payments of \$35,000 are payable on February 1 of each year.

On January 1, 2004, the Organization also entered into a month to month operating lease for additional storage space at \$125 per month; and a thirty-six month operating lease for a copier, payable in monthly installments of approximately \$314.

At November 30, 2006, the minimum rental payments due under these leases are as follows:

Year ending November 30,

2007	\$75,598
2008	76,267
2009	<u>38,520</u>
	<u>\$190,385</u>

The total rental expense was \$111,530 and \$85,246 for the years ended November 30, 2006 and 2005, respectively.

Storage Networking Industry Association
Notes To Financial Statements
November 30, 2006 and 2005

NOTE G - PROPERTY AND EQUIPMENT

Property and equipment consists of the following:

	<u>2006</u>	<u>2005</u>
Machinery and equipment	\$510,410	\$195,073
Office furniture	87,509	84,565
	<u>597,919</u>	<u>279,638</u>
Accumulated depreciation	(239,606)	(87,613)
	<u>\$358,313</u>	<u>\$192,025</u>

Depreciation expense totaled \$152,309 and \$29,061 at November 30, 2006 and 2005.

NOTE H - MEMBERSHIP AND FORUM REVENUE

Membership and forum revenue for the years ended November 30, 2006 and 2005 is comprised as follows:

	<u>2006</u>	<u>2005</u>
Association Memberships	\$1,273,989	\$1,245,168
Storage Management Forum	287,625	468,538
Data Management Forum	206,667	338,000
IP Storage Forum	63,509	148,161
SSI Forum	34,275	47,300
Fibre Channel Forum	0	1,000
Total	<u>\$1,866,065</u>	<u>\$2,248,167</u>

NOTE I - RECLASSIFICATIONS

Certain amounts for the year ended November 30, 2005 have been reclassified in the comparative financial statements to be comparable to the presentation for the year ended November 30, 2006. These reclassifications had no effect on net income.

Member Companies

UNITED STATES

Vendor: Large Voting

Brocade Communications Systems, Inc.
Cisco Systems
Computer Associates
Dell, Inc.
EMC Corporation
Hewlett-Packard
Hitachi Data Systems
IBM Corporation
Intel Corporation
Microsoft Corporation
Network Appliance
Oracle
QLogic
Quantum Corporation
Seagate Technology
Sun Microsystems, Inc.
Symantec

Vendor: Large Non-Voting

AMD
AT&T
BMC Software
Broadcom, Inc.
Fujitsu Computer Products
Hitachi GST
McDATA Corporation
NEC
Novell

Vendor: Medium Voting

Adaptec
ADIC USA
AMCC
Atto Technology
CommVault Systems
Crossroads Systems
Dot Hill Systems Corporation
Emulex Corporation
LSI Logic Corporation
FalconStor Software
Overland Storage
Syncsort, Inc.
XIOTech Corporation
Xyratex

Vendor: Medium Non-Voting

3PAR
Accusys
American Megatrends
BellSouth
BlueArc Corporation
CIENA Corporation
Computerworld
Engenera
Fast Search Transfer
Finisar Corporation
HCL Technologies

Infortrend
MRV Communications
Nexsan
Plasmon
Promise Technology
Quanta
Softtek
Symphony Services Corporation
Texas Memory Systems
Vitesse Semiconductor

Vendor: Small Voting

Aristos Logic, Inc.
Arkivio
Bycast
Cloverleaf Communications
Digi-Data
EqualLogic
iStor Networks
Knowledge Transfer
NeoScale Systems
PANASAS
Permabit
Pillar Data Systems
Revivio
SANRAD

Vendor: Small Non-Voting

Absolute Analysis
Acopia Networks
Agami
Akorri Networks
Alacritech
Archivas
ARIO Data Networks
Arkeia
Astute Networks
Attune
Avamar Technologies
CentrePath
Compellent Technologies
Comtech AHA Corporation
COPAN Systems
CreekPath Systems
Crosswalk
Data Domain
Diligent Technologies
Eastman Kodak Company
emBoot
Fabric 7 Systems
Fiber Connect, Inc.
FilesX
Imperative Networks
Incipient, Inc.
Infinity I/O
InMage
Intransa
iQstor Networks
iVivity, Inc.
Kashya, Inc.
Kasten Chase

Kazeon Systems
LeftHand Networks
MaXXan Systems
Mendocino Software
MonoSphere
Neopath Networks
NexiTech
Onaro
ONStor
Pivot3
Powerfile
Qsan
Reldata Inc.
SBE
Scentric
Sepaton
Solix Technologies
Stonefly Networks
Storactive Corporation
Storage Engine
STORServer
TecSys Development
Tek-Tools
TeraCloud Corporation
TimeSpring
Topio
VION
Vormetric
Wasabi Systems Inc.
WysDM Software
XOsoft
Xtore
Yosemite Technologies
YottaYotta

Channel: Large Non-Voting

NipponT&T
Tokyo Electron
Verizon Business

Channel: Medium Voting

Infostream Technologies

Channel: Medium Non-Voting

Applied Computer Solutions
Intervision Systems Technology
Patni Computer Systems
Vicom Computer Systems

Channel: Small Voting

Anacom

Channel: Small Non-Voting

Anue Systems
Clearshark
Fast Lane
Firefly Communications
Institute for Software Advancement
Micro-Data Systems

Nova Technology
OpenSystems Technology
Packet Light Networks
ProAct Datasystems AG
RAID Inc.
Royer Systems Integration
Silverback Systems
StoreWiz

Customer Company

ALLTEL
Bank for International Settlements
BuilderDepot
Chisa Technologies
Dexia Credit Local
Hewitt Associates, Inc.
Hudson's Bay Company
Nielsen Media Group
Roche
Saudi Aramco
WBEM Solutions
WebEx

REGIONAL AFFILIATE MEMBERS

AUSTRALIA/NEW ZEALAND

Acer Computers Oceanic Region
Adaptec Australia
Computer Associates
EMC Corporation
FalconStor Software
Hewlett-Packard Australia Ltd
Hitachi Data Systems Australia Pty Ltd
IBM Australia
Imation ANZ Pty Ltd
Initio Pty Limited
Network Appliance ANZ
Quantum, Inc.
Revera
Sun Microsystems, Inc.
Symantec Australia Pty Ltd
Terrapinn Pty Ltd
Volante

CANADA

Adaptec
CGI
IBM Canada
Pillar Data Systems
Fuji Film Canada, Inc.
Infostream Technology
Bell Micro
Ingram Micro
TSI Learning

Member Companies

FlexlTy Solutions
Storageflex, Inc.
SorocTechnologies
Diversified Business
Sun Microsystems, Inc.
NetStor Technology
Hewlett-Packard
EMC Corporation
FalconStor Software
DOFASCO Inc.
Nova Networks

CHINA

ADIC
Bloomberg
Brocade Communications
Systems, Inc.
Cisco Systems
Computer Associates
EMC Corporation
Fujitsu
Hitachi Data Systems
Hewlett-Packard
Huawei 3COM
HUST (Huazhong
University of Science and
Technology)
IBM Corporation
Intel
Lenovo
McDATA Corporation
Newhero Technologies Ltd.
Northwestern University of
Industry and Technology
NRCHPC (National
Research Center for High
Performance Computers)
Quantum Corporation
Research Institute of Data
Security at Tsinghua
University
Wisdata

EUROPE

Acal Storage Networking
ADIC
ADVA AG Optical
Networking
Anacomp
ATTO Technology, Inc
BDT AG
Brocade Communications
Systems, Inc.
C-Storage
CIENA Ltd
Cisco Systems
CommVault Systems
Computer Associates
Data Islandia
DataSave

Dell, Inc.
Distrilogie
EMC Corporation
Emulex Corporation
Erudict NV
Exello AB
FalconStor Software
Fujitsu Siemens Computers
GmbH
GCH Test and Computer
Services Ltd
Hammer

Hewlett-Packard
Hi-Stor Technologies
Hitachi Data Systems
HMK Computer
Technologies GmbH
HPS
IBM Corporation
InfineData
Infinity I/O Ltd
Infotrend Europe Ltd
Info XTechnology Solutions
iSCSI-Welt.de
ISIT
iStor Networks Inc.
LB-Systems Messgeraete
LSI Logic Corporation
LapiStor Ltd
Logicalis Computing
Solutions
McDATA Corporation
MEN@NET TRADE
Network Appliance, Inc.
Njini, Inc.
NovaStor AG
Onstor, Ltd
Overland Storage
PacketLight Networks
Plasmon Data Ltd
Posetiv Ltd
ProAct IT Group
Quantum Corporation
QLogic
qSkills GmbH & Co. KG
Rako Electronic
RELDATA Europe GmbH
RISE
SanServices
SERVODATA a.s.
SHD - System Haus
Dresden GmbH
SM Data
SNE Europe NV
Scasicomp
Securstore
Source NV/SA
Sun Microsystems, Inc.
Symantec
Syncsort GmbH
SYNERWAY
TBA - Telematica e Burotica

Telindus Group
TeraGate Optical Networks
GmbH
TIM
TOPNORDIC
TriSys Ltd
Xyratex
Zycko
Smartoptics AS

INDIA

Ace Data Devices Pvt. Ltd
Amity Institutions
Apara
ApplQ
Brocade Communications
Systems, Inc.
C2Silicon Software
Solutions
Calsoft Pvt Ltd
Centre for Development of
Advanced Computing
Cisco Networks
CommVault Systems
(India) Pvt Ltd
Computer Associates
DishaTech
elinfochips Ltd
EMC Corporation
Fortune Computer
Technologies
HCL Technologies
HDFC Bank
Hitachi Data Systems
Hero Honda Motors
Limited
Hewlett-Packard India
IBM Corporation
IIT Mumbai
Indian Institute of Science,
Bangalore
Infosys Technologies
Limited
InMage Systems Pvt Ltd
iSure Technologies
KRONE Communications
Ltd.
Mastermind Educational
Services
Maxxan
MindTree
Mphasis
Neilsoft Ltd
NetMagic Solutions P. Ltd
Nextech
Novell
Ontrack Solutions
Patni Computer Systems
Qualex Systems Pvt Ltd
Renaissance
Sanovi

Satyam Computer Services
Pvt LTD
Select Technologies
Siemens Shared Services
SP Software Technologies
Symantec
Vitage Infoservices Pvt Ltd
Wipro Technologies
Xinode Solutions Pvt Ltd
Xserve

JAPAN

Adaptec Japan, Ltd
CA Japan, Ltd
Cisco Systems K.K.
CLC Corporation
EMC Japan K.K.
FUJITSU LIMITED
Hewlett-Packard Japan, Ltd
Hitachi, Ltd
IBM Japan, Ltd
Kanematsu Electronics Ltd
Marubeni Solution
Corporation
NEC Corporation
Network Appliance Japan
K.K.
Newtech Company, Ltd
Nihon Unisys, Ltd
Oki Electric Industry
Company, Ltd
PMC-Sierra, Inc.
Servants International
Corporation
Symantec Japan, Inc.
Tokyo Electron Ltd
Toshiba Solutions
Corporation

SOUTH ASIA

Computer Associates
Data Storage Institute
EMC Corporation
Hewlett-Packard
Hitachi Data Systems
IBM Corporation
Republic Polytechnic
R Kaz Technology Partners

SNIA
www.snia.org

SNIA Australia and New Zealand
www.snia.org.au

SNIA Canada
www.snia.ca

SNIA China
www.snia.org.cn/sniamchina

SNIA Europe
www.snia-europe.org

SNIA India
www.snia-india.org

SNIA Japan
www.snia-j.org

SNIA South Asia
www.snia-sa.org



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